

AlwaysCareSM AlwaysPartnerSM

AlwaysCare is committed to the producers who market our products as you are the key to our growth and success. We pledge to assist you in growing your voluntary dental and vision business and are pleased to offer **AlwaysPartner**.*

AlwaysPartner's approach is to develop strategic partnerships with our producers. This service program is designed to make selling our products even easier.

AlwaysPartner Basics:

- **No contribution requirements:** To assist in the budget-first discussions with your clients, AlwaysCare has no contribution requirements with its dental and vision plans.
- **Electronic enrollment capability:** You may submit all case sizes with a two page employer application and electronic enrollment – no employee applications required (ask your AlwaysCare Representative for details on acceptable electronic formats).
- **For voluntary groups with 50+ eligibles:**
 - Pre-filled Employee Applications are available to assist in enrollment meetings that electronic enrollment cannot be used.
 - Enrollment Kits shipped to producer or group, which includes pre-filled employee applications, dental & vision tip sheets, summary benefit description and AlwaysAssist tips.
 - Negative Enrollment (Dental) – If employer agrees to negative enrollment:
 - 20-49% participation rates will be reduced 5%
 - If dental enrollment exceeds 50%, additional discounts are available.**
 - Mandatory Employee Meetings (Dental) – If employer agrees to mandatory employee meetings and the enrollment meetings are conducted by an AlwaysCare Representative, we will:
 - Waive our minimum enrollment requirement (typically 20% of eligible employees)
 - 20-49% participation rates reduced 5%
 - If dental enrollment exceeds 50%, additional discounts available.**
 - Dental & Vision Combo Sales – If employer offers either negative enrollment or mandatory employee meetings (conducted by an AlwaysCare Representative) for both dental and vision, our minimum enrollment requirement for both products will be waived (typically 20% of eligible employees).
- **Trial bills:** To ensure accurate enrollment in the AlwaysCare system, employers with 20 or more employees are provided a trial bill to review and approve.
- **Welcome Calls** are made to every employer to register and train them on our user-friendly, interactive website, AlwaysAssist.



*Program applies to voluntary sales only.

**Final rates subject to underwriting approval.

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1-888-729-5433, Ext. 5 www.AlwaysCareBenefits.com
Monday-Friday: 7:30 am—8:30 pm , Saturday: 9:00 am—3:00 pm (CST)